unions are operating in ITDC, each having a separate identity in the unit where it functions. None of them is having recognition/representative character on an all India Basis. Some of these unions have identical names but with a separate entity. The membership keeps on fluctuating from time to time.

(b) No, Sir.

(c) and (d) ITDC has an open door policy and frequent discussions/meetings with the Union are held. While policy matters (like wage revision, terms and conditions of service etc.) are discussed at the Corporate Level, other day-today issues/grievances of units are discussed at the unit level. No separate record is being maintained of such issues taken up/ resolved with the unions.

Hotel Sales Wing of ITDC

1641. SHRI CHATURANAN MISHRA: Will the Minister of TOURISM be pleased to state:

(a) whether it is a fact that ITDC spent over a crore of rupee on the running and maintenance of its Hotel Sales Wing during 1986-87 to 1988-89;

(b) if so, what are the names of executives and non-executives who have been on the strength of this Wing during the above period indicating designation, scale of pay, total emoluments monthly drawn and actual performance of each person during the above period and upto December 1989;

(c) what are details of expenditure on TA/DA and expenses incurred by each executive of the Wing on trips in India and abroad with specific objectives and achievements therefrom, if any, during the period mentioned in part (b) above; and

(d) which are the nine cities identified by the Hotel Sales wing where its new offices are likely to be opened in the near future?

THE MINISTER OF STATE IN THE MINISTRY OF PARLIAMENTARY AFFAIRS AND THE MINISTER OF STATE IN THE MINISTRY OF TOURISM (SHRI SATYA PAL MALIK): (a) No, Sir. The total direct identifiable yearly expenditure in Hotel Sales Wing was approximately as under:

Year	Expediture (Rupees in lakhs)
1986-87	32.41
1987-88	41.07
1988-89	45.08

(b) Does not arise.

(c) The requisite information is given in Annexure. *[See* Appendix CLIV Annexure No. 80]

(d) There are no proposals to open new sales offices in the near future.

Transfer of ITDC Units to Private Sector

1642. SHRI CHATURANAN MISHRA: Will the Minister of TOURISM be pleased to state:

(a) whether it is a fact that the ITDC offered its management and marketing services to a number of hotel properties in private sector in the country during the Seventh Plan period;

(b) if so, what are the terms and conditions of services in brief offered to each of the private sector hotel projects/ properties during the above period with quantum of gains in returns to ITDC from each offer;

(c) whether it is also a fact that a number of ITDC's own units/ establishments have also been transferred to the private parties as well as to State Governments/Corporations during the Seventh Plan period itself; and

(d) if so, what were the reasons for such transfer of ITDC properties/ establishments to State Governments/ Corporations as well as to certain private companies/individuals/body of persons?

THE MINISTER OF STATE IN THE MINISTRY OF PARLIAMENTARY AFFAIRS AND THE MINISTER OF STATE IN THE MINISTRY OF TOURISM (SHRI SATYA PAL MALIK): (a) Yes, Sir.

(b) The requisite information is given in the enclosed statement. (*See* below)

(c) and (d) During the Seventh Plan period (1985-90) ITDC transferred seven small travellers' lodges to the State Corportions and one restaurant to the Delhi Tourism Development Corporation. The main reason for their transfer was operational/managerial difficulty because of their far ensuring locations, uneconomic size (4 to 6 rooms) and for ensuring better supervision and control by the State/U.T. Govt. Corporations.

Statement

S. No.	Name of the Hotel	Terms
1.	Hotel Executive Ashoka, Pune.	(i) 3% of Gross Operating income per annum towards group advertisement and group marketing services; plus (ii) 10% of Gross Operating Profit after interest per annum as management incentive fee
2.	Hotel Shalini Palace Ashok, Kolhapur	(i) Rs. 1000 per room per year towards ITDC headquarters guidance and supervision charges; plus (ii) 3% of Gross Operating income per annum towards group advertisement and group marketing services; plus (iii) 10% of Gross Operating Profit as management incentive fee.
3.	Hotel Presidency Ashok, Cochin	(i) 3% of Gross Operating income per annum towards group advertisement and group marketing services; plus (ii) 10% of Gross Operating Profit after interest per annum as management incentive fee.
4.	Hotel Bhaskar Palace Ashok, Hyderabad	(i) 3% of Gross Operating income per annum towards group advertisement and group marketing services; plus (ii) 5% of Gross Operating Profit after interest and a lumpsum amount of Rs. 2 lakhs per annum as management incentive fee.
5.	Hotel Ratanada Ashok, Jodhpur	(i) 3% of Gross Operaing income per annum towards group advertisement and group marketing services; plus (ii) 10% of Gross Operating Profit after interest per annum as management incentive fee.